

REGULATIONS ON TELECOMMUNICATION TARIFF IN VIETNAM - ACTUAL SITUATIONS AND CHALLENGES

Workshop on Competition and Tariff Regulation
Hanoi, November 1st 2017.

ACTUAL SITUATION

REGULATORY

LAW ON TELECOMM- UNICATIONS

- Responsibility:

- MIC: Regulate grounds and principles for determination of telecommunications charges; responsibility of MIC on telecommunication service charges regulation.
- Telecommunication business: responsibility of telecommunication businesses on telecommunication service charges regulation.

DECREE 25/2011/NĐ- CP

- Form of telecommunication service charges regulation:

- To decide the charges,
- Registration of charges,
- Notification of the charges.

CIRCULAR 02/2007/TT- BTTTT

- Procedures of formulating, submitting, evaluating and promulgating telecommunication service charges.

ACTUAL SITUATION

Ensure healthy competition

Harmonize 3 benefits:
end-users, businesses and government.

Non-discrimination, except for
encouraging new businesses

Cost-based service charges, supply-demand relationship
and correlation with the region and the world.

No cross subsidization

**Regulate grounds
and principles for
determination of
telecommunications
charges**

CHALLENGES

Form of telecommunication service charges regulation

01

To decide the charges:
Authorization: MIC
Service types: Public-utility
Telecommunication Service and
interconnection

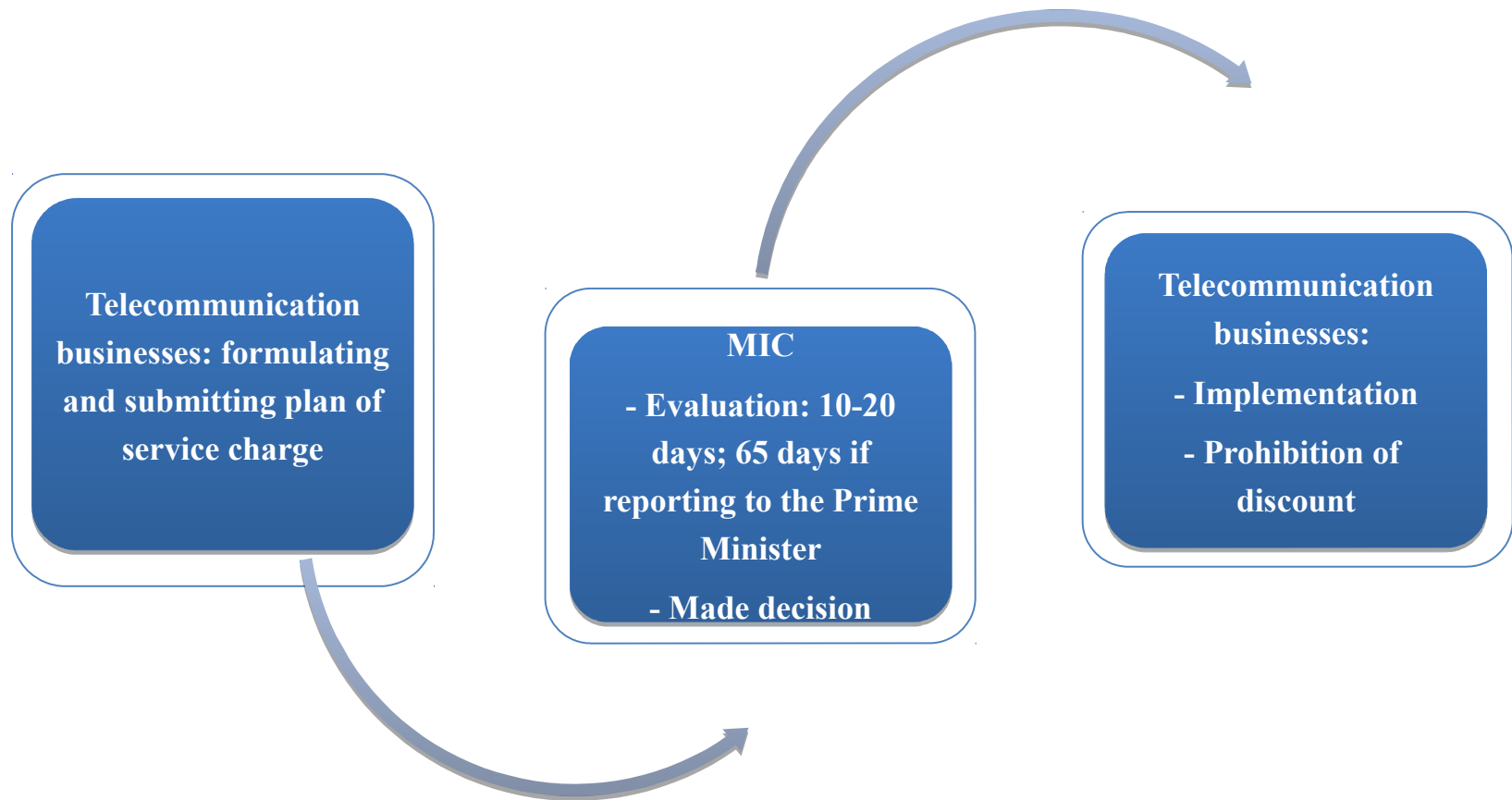
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Registration of charges (ex-ante):
SMP operators

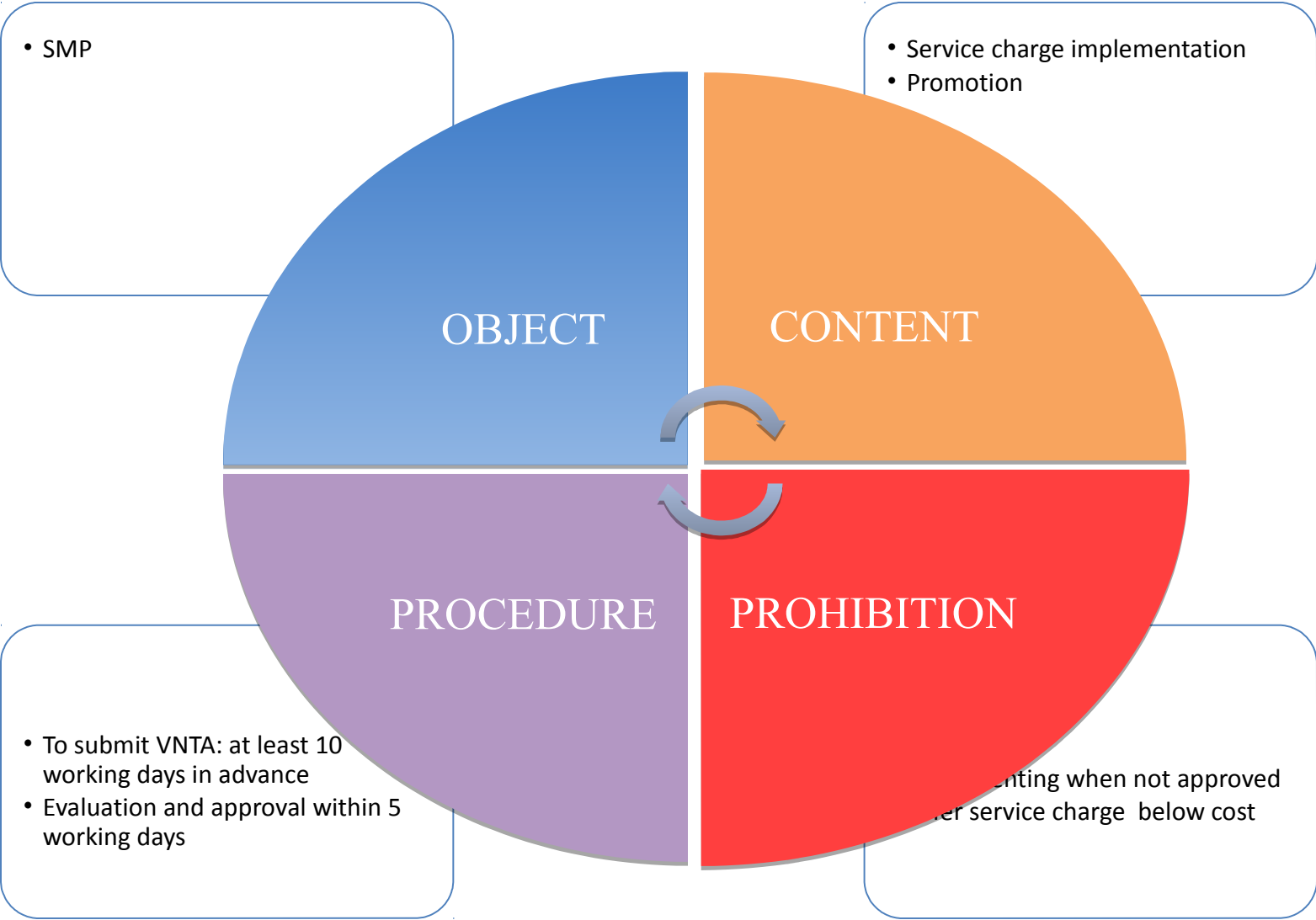
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Notification of the charges:
non-SMP operators

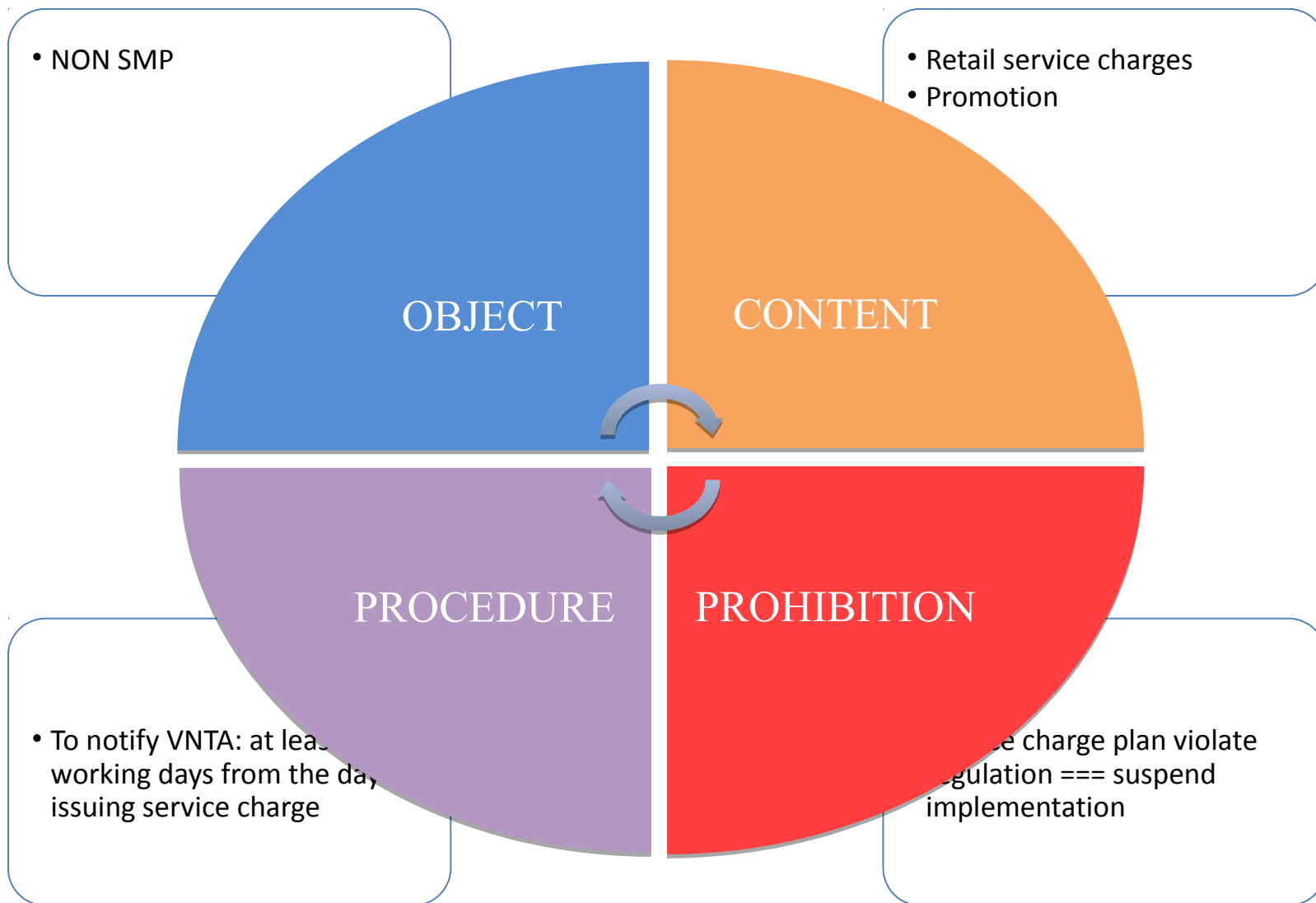
REGISTRATION OF CHARGES



REGISTRATION OF CHARGES



NOTIFICATION OF CHARGES



PROMOTION

Maximum promotion value

- 50%

Maximum promotion time/promotion program

- 45 days/a telecommunication services mark (90 days for promotions of chance); and
- 90 days/year (180 in promotions of chance)

QUESTION

Question 1

Effective measures to determine the cost of services, as the basis for ex-ante regulation for each tariff plan per service?

Question 2

Effective mechanism to control and supervise the implementation of tariff plans and approved tariff rates? (supervision method, reporting regime, penalties for handling violations, ...)

QUESTION

Question 3

Measures to support new entrants enter the market through tariff regulation tool?

Question 4

Experiences, measures to regulate non-SMP operators? (ceiling price, floor price, ...)

Question 5

How to use interconnection charge during the time of technology and service convergence trend and the development of integrated service packages?

Question 6

Which service's retail price need to be regulated? What are the regulation measures?

THANK YOU

